

(4) INDUSTRIAL PIPING DIVISION







CIN: L40103GJ2012PLC072005

November 21, 2025

To, The Manager, Listing Department National Stock Exchange (NSE), Exchange Plaza, Plot no. C/1, G Block, Bandra Kurla Complex Bandra (East), Mumbai - 400 051.

Sub.: Investor Presentation - Disclosure under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Company Symbol: FELIX

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI(Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation for your records.

The same is also being uploaded on the company's website.

You are requested to take the above information on your record.

Thanking you,

Yours faithfully,

FOR FELIX INDUSTRIES LIMITED

Hena Harshal Shah Company Secretary and Compliance Officer (F-12582)

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Bringing the Change the world needs

Felix Industries Limited

Investor Presentation November 2025



- 1 Business Update
- 2 Company Overview
- 3 Business Overview & Segments
- 4 Industry Scenario & Market Opportunity
- 5 Order Book Details

Business Update





Q2 & H1 FY26 Financial Update





Q2 FY26 INR 1,833.2 Lakhs INR 866.0 Lakhs INR 532.8 Lakhs **Total Revenue EBITDA PAT 110%** YoY **591%** YoY **1605%** YoY H1 FY26 INR 3,935.3 Lakhs INR 1,463.8 Lakhs **INR 889.6 Lakhs Total Revenue EBITDA PAT 484%** YoY **125%** YoY **1324%** YoY

*Order Details on Pg 33



Sinancial Performance Summary



Consolidated

Rs. In lakhs. (except EPS)

Particulars	Q2 FY26	Q2 FY25	YoY	Q1 FY26	QoQ	H1 FY26	H1 FY25	YoY	FY25
Revenue from Operations	1,738.0	800.6	117%	2,062.0	-16%	3,800.0	1,601.2	137%	3,682.2
Other Income	95.2	72.0	32%	40.1	137%	135.3	143.9	-6%	552.3
Total Revenue	1,833.2	872.6	110%	2,102.1	-13%	3,935.3	1,745.1	125%	4,234.5
Expenses									
Cost of Materials Consumed	-	-	-	-	-	-	-	-	-
Purchases of Stock-In-Trade	507.4	809.3	-	917.9	-	1,425.3	1,618.6	-	1,297.9
Changes in Inventories of Finished Goods, Stock-In-Trade and Work-In-Progress	-371.4	-636.9	-	-109.8	-	-481.2	-1,273.8	-	-249.6
Employee Benefits Expense	448.8	293.2	53%	304.5	47%	753.3	586.4	28%	944.7
Other Expenses	382.3	281.8	36%	391.7	-2%	774.0	563.6	37%	862.6
Total Expenses (Excluding Finance costs & Depreciation)	967.2	747.3	29%	1,504.3	-36%	2,471.5	1,494.7	65%	2,855.6
EBITDA	866.0	125.2	591%	597.8	45%	1,463.8	250.5	484%	1,378.8
Finance Costs	75.7	8.6	784%	77.9	-3%	153.6	17.1	797%	103.0
Depreciation and Amortization Expense	37.2	17.1	118%	41.7	-11%	78.9	34.2	131%	76.4
Profit / (Loss) Before Share of Profit/(Loss) From Associates	753.0	99.6	656%	478.2	<i>57</i> %	1,231.2	199.1	518%	1,199.5
Share of Profit/(Loss) From Associates	-1.0					-1.0			0.0
Profit / (Loss) Before Tax	752.0	99.6	655%	478.2	57%	1,230.2	199.1	518%	1,199.5
Total Tax (Benefits) / Expense	-219.2	-68.3	221%	-121.4	81%	-340.6	-136.6	149%	-288.2
Net Profit / (Loss) for the year	532.8	31.2	1605%	356.8	49%	889.6	62.5	1324%	911.3
Basic EPS (In Rs.)	3.73	-		2.61		6.34	-		6.87

Company Overview

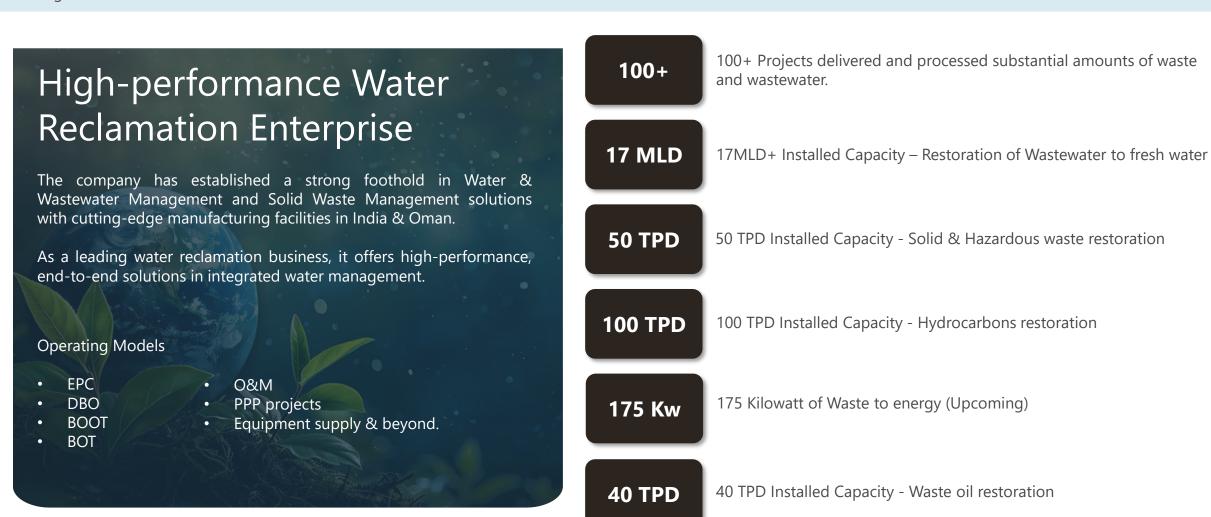




Felix Industries – At a Glance



Established in 2010, a leader in environmental conservation, championing sustainable practices with innovative technologies and a commitment to Zero Waste Philosophy, delivering transformative environmental solutions.





Pioneering Sustainability



Our Mission for a Closed-Loop Ecosystem

Our Mission

We are committed to delivering high-quality environmental engineering services with a focus on safety, sustainability, & continuous improvement.

Zero waste philosophy

We follow Zero waste philosophy, making sure that no waste returns to nature after resource use.

Sustainable Circular Economy

Committed to sustainable circular economy, where resources are reused & recycled, creating a closed-loop system benefiting environment & community.



The Felix Approach



Recycling

Re-using (wastewater)

Recovering (products)

Reducing (effluents)



Journey of Growth & Capability Expansion



Transformed into Felix Industries Pvt. Ltd & rapidly expanded technical expertise & business operations.

2010

Inception as an Ecotech start-up

Inception

2012

Rapid Transformation

E-Waste Processing

2014

Entered e-waste recycling, recovering heavy metals from electronics.

Listed on NSE as Felix **Industries Limited**

2017

Listed on NSE

Solid Waste Management

2018

Entered solid waste management for converting industrial waste.

Ventured into

- Felix WMC
- Rivita Solutions
- **Enovation Aquaprocess**
- Felix Industries LLC

2024

Acquisitions & Ventures

Effluent Treatment Plant

Waste management

Complete Oil solutions

2024

Acquisitions

- Al Mohtashem Trading & Contracting LLC
- **Eco-Vision Aqua Care**

Commencement of full-scale operations by Felix Industries LLC, Oman

2025

Oil processing plant

Single use Plastic Processing

Chemical Waste Incineration

Waste Water Treatment

Waste To Energy

Oil & gas sector company Order

2025

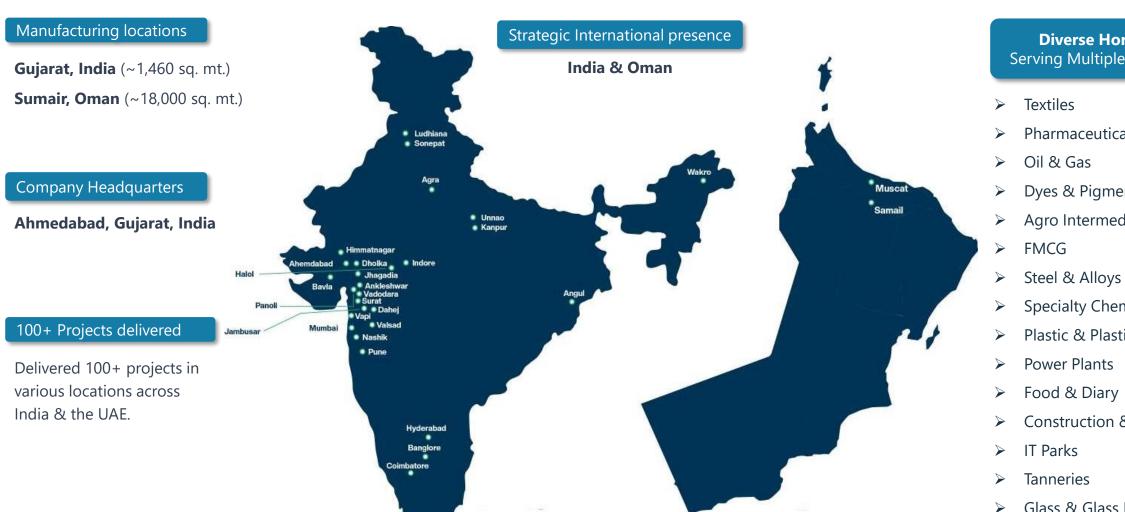
Won Oil & gas sector company contract for effluent water management & disposal services.



Spanning Continents, Bridging Industries



With a presence that spans across India and extends to international markets, the company caters to a variety of sectors, bolstering its dedication to sustainable practices in waste, wastewater, and solid waste management.



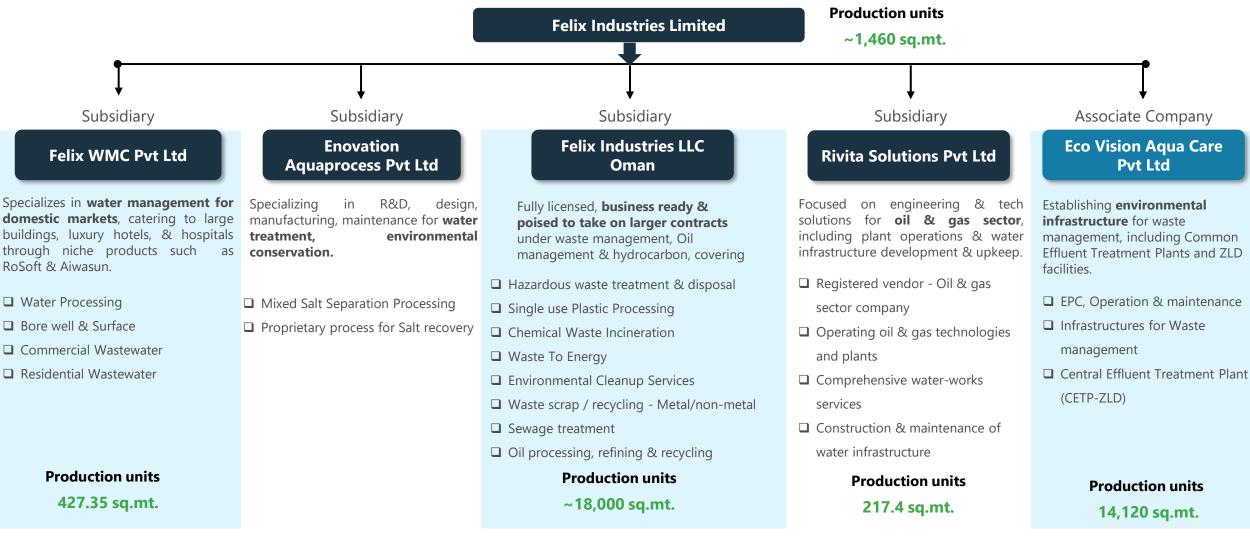
Diverse Horizons: Serving Multiple Industries

- **Pharmaceuticals**
- **Dyes & Pigments**
- Agro Intermediates
- **Specialty Chemicals**
- Plastic & Plastic Products
- **Construction & Building**
- Glass & Glass Products



Corporate Structure





No. of employees 485



Felix Group



Production units ~34,260 sq.mt.



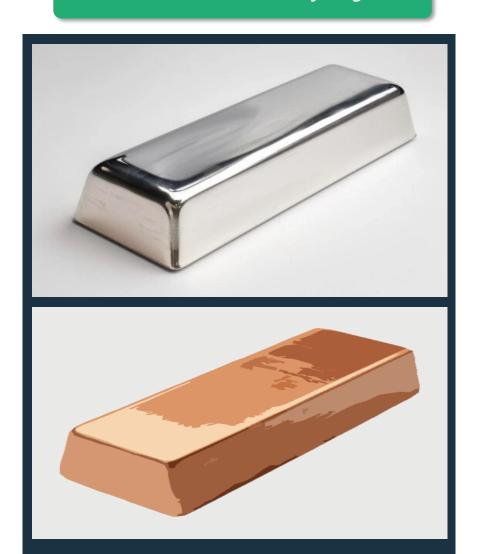
Upcoming Expansion in diverse sectors



Plastic recycling units



Sustainable Metal recycling



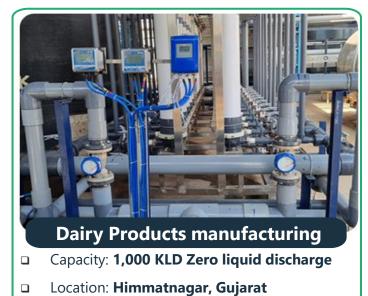


Ongoing Plants - Felix Industries Limited







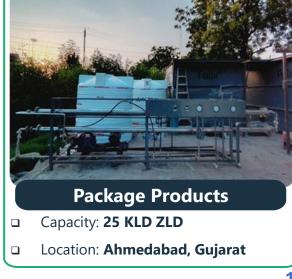




Location: Ahmedabad, Gujarat



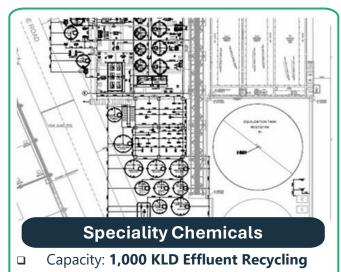






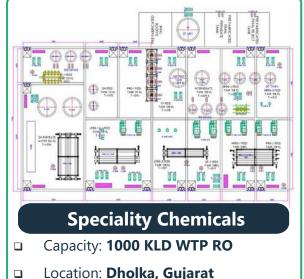
Upcoming Plants - Felix Industries Limited



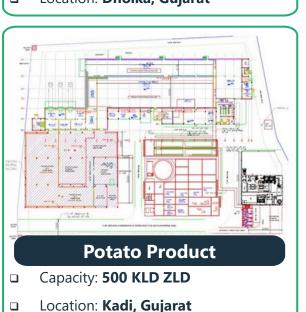


Location: **Jhagadia**, **Gujarat**

Location: Vapi, Gujarat



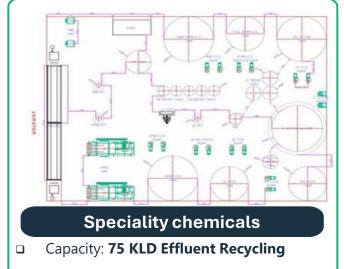








- Capacity: 4,000 KLD ZLD
- Location: Changodar, Gujarat (Eco Vision Aqua Care)





Ongoing Plants – Rivita Solutions







Oil & Gas Industry Capacity: 1,050 KLD WIP Unit Location: **Gamij**





Upcoming Plants – Rivita Solutions





Location: Lanwa





Felix WMC Pvt Ltd







Upcoming Plants – Eco-vision Aquacare









ZLD CETP

- Capacity: 4,000 ZLD CETP Multi Sectoral Mix Effluents
- Location: Lanwa



Ongoing – Felix Industries LLC





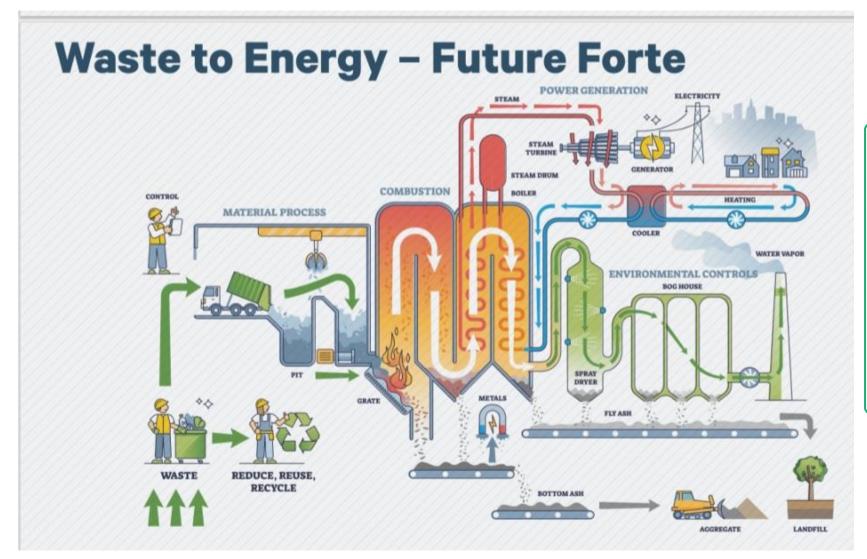






Upcoming – Felix Industries LLC







- Capacity: 1,050 KLD WIP Unit
- Location: Gamij



Pioneering Leadership: The Driving Force























Manufacturing Excellence



State-of-the-art manufacturing hubs in Gujarat (~1,460 sq. mt.) & Oman (~1,8,000 sq. mt.) are both technologically sophisticated and eco-friendly, with specialized engineering skills to adapt each technology to the precise needs of customers, reflecting its dedication to manufacturing excellence.

Engineering and Manufacturing Prowess at Felix

Wastewater Restoration

17 MLD

Restoration of Wastewater to fresh water

(Installed Capacity)

Innovative wastewater treatment to purify industrial water for reuse, reducing pollution & conserving water resources.

Oil processing plant

100

Tonnes Per Day

(Installed Capacity)

Recycles used oil into quality reusable high-quality oil, optimizing resources & reducing environmental impact.

Chemical Waste Incineration plant

100

Tonnes Per Day (Rotary Kiln)

(Installed Capacity)

Eco-friendly Solid Waste Disposal of chemical waste, complying with strict regulations. Single use Plastic Processing plant

48

Tonnes Per Day (Pyrolysis)

(Installed Capacity)

Advanced recycling tech to turn plastic waste into reusable materials.

Waste To Energy plant

Under commissioning stage (Upcoming Capacity)

The project is in commissioning phase, anticipated to be operational soon.

Effluent
Treatment Plant
(ETP & CETPs)

Sewage Treatment & Recycling Plant

Brine Concentration & Recovery

Incineration

Pyrolysis

Torrefaction

Mixed salt separation system

Zero Liquid Discharge plant

Solvent Extraction process



Our State-of-the-art plants & projects





















Operational Excellence: Diverse Contract Models



A variety of operating models, including EPC, DBO, BOOT, O&M, and PPP, to align with diverse client needs and project demands, ensuring tailored service delivery.



Comprehensive Project Lifecycle Services

Consultancy & Planning

Expert planning & execution of projects with innovative, cost-effective environmental solutions.

Engineering & Design

Seasoned & emerging engineers to create cutting-edge, sustainable waste management designs.

Operation,
Maintenance &
Supply

Comprehensive O&M services, including troubleshooting by skilled engineers & supply of necessary spares.

Design & Build

Felix designs & engineers plants in-house, supported by a robust manufacturing team and facilities.

After Sales Service

Dedicated service team is always on standby to address any operational issues related to the plant.



Felix Industries: Key Competitive Edge





Rapid Scaleup Sets Stage for Exponential Growth

Since inception, rapidly scaled operations through strategic expansion & acquisitions with a strong foothold in environmental solutions.

Now securing significant contracts from prominent companies, positioning it for further exponential expansion.



A Legacy of High-Impact Environmental Solutions

Renowned for delivering high-performance, comprehensive solutions with proprietary processes.

Track record of 100+ successful projects showcases ability to recycle significant volumes of water, wastewater, and solid waste daily.



Operational Superiority & Manufacturing Excellence

Excels in operational excellence, with cutting-edge facilities focused on eco-friendly practices & technology solutions for water, wastewater, and solid waste.

Pioneering in specialized sectors like hydrocarbon recycling, set to secure a commanding market presence.



Diversified Operations for Comprehensive Solutions

Operates under various models including EPC, DBO, BOOT, BOT, O&M, and PPP, as well as equipment supply.

Serves a wide range of industries, such as metro rail, food & beverage, pharmaceuticals, airlines, steel, oil refineries, and more, offering comprehensive project lifecycle services.



ESG-Driven Business Model

With ESG principles embedded in its business, Felix Industries is at the forefront of sustainability.

Committed to deliver top-tier environmental engineering services with focus on safety, and continuous improvement, while championing a Zero-waste philosophy to foster a sustainable circular economy.



Well positioned to capitalise on opportunities in Water & Waste Management

Well positioned to capitalize on current water scarcity issues and gap between water supply and demand.

With a growing waste generation problem and untreated waste issues, the company is set to benefit from water and wastewater treatment market's growth prospects.





Business Segments





Water & Wastewater Management

- 1. Industrial Wastewater
 - Effluent treatment plants
 - Common Effluent treatment plants
 - Effluent recovery systems
 - Zero Liquid Discharge
- 2. Commercial & Domestic Wastewater
 - Sewage treatment plant
 - Sewage recycling plant
- 3. Fresh Water
- 4. Brine Concentration & Recovery



Solid Waste Management

- 1. Hazardous Industrial Waste
- 2. Municipal Solid Waste
- 3. Plastic Waste



. Hydrocarbon Treatment &

Recycling

Management



Water & Wastewater Management



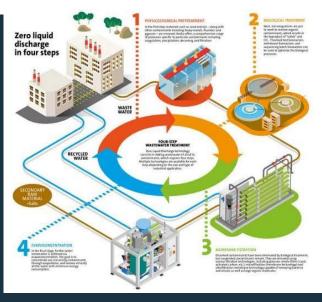
Wastewater treatment is the means by which water that has been used and/or contaminated by Industries, Humans or nature is restored to a desirable quality. Treatment may consist of chemical, biological, or physical processes or a combination thereof.



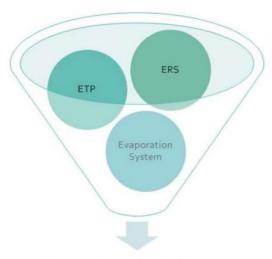


Industrial Wastewater Management





Zero Liquid Discharge



Zero Liquid Discharge



Effluent Treatment Plants (ETP)

Felix Industries specializes in ETPs, expertly treating wastewater from diverse sources to remove contaminants before safe discharge or reuse.



Common Effluent Treatment Plants (CETP)

CETP centralized facility is designed to treat wastewater from multiple industries, ensuring that the effluent meets environmental standards before being discharged.



Effluent Recycling Systems (ERS)

Felix Industries offers advanced ERS that extract heat from wastewater, yielding energy savings, operational efficiency, and environmental benefits.



Zero Liquid Discharge (ZLD)

Felix Industries excels in ZLD technology, ensuring complete wastewater treatment and recycling, minimizing environmental impact, and maximizing water recovery.



Sewage Treatment Plants (STP)

Felix Industries specializes in Sewage Treatment Plants (STP), effectively purifying wastewater through multi-stage processing to remove contaminants before environmental release.



Our Fresh Water Solutions - Rosoft



RoSoft, a water reclamation technology plant designed by a team of experts at Felix Industries to deliver clean, safe potable water.

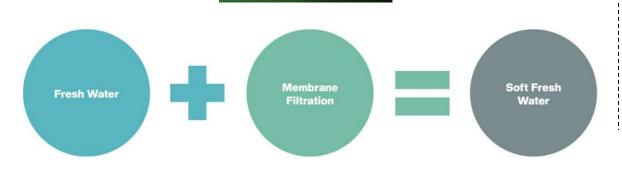
Utilizing cutting-edge technology, RoSoft effectively removes hardness, silica, and other impurities, ensuring access to purified water for health and well-being.

Felix's expertise includes Operation & Management of the plant



RoSoft

The Felix Technique



Advanced water purification processes

Ensuring water safety and quality

Access to healthier water for daily use

Supporting public health through water reclamation



Aiwasun: A green revolution in water Heating & cooling





Aiwasun Water Heating Solutions

Residential

Commercial

Swimming Pool

aiWasunCooling Water Solutions

Aiwasun Cooling Water Solutions

~40% Electrical energy Savings

Aiwasun Air Source Heat Pump

Heat Pump refrigeration technology extracts heat from surrounding air & transfers it to the Water

70%

Electrical energy Savings



Eco-Friendly Innovative Technology

Harness atmospheric air to generate hot water, requiring minimal electricity for cooling.

Constant Supply

Provides a centralized water system that delivers cold water 24/7, even in summer.

Scientific Approach

Utilizes the principles of the Carnot cycle, similar to refrigerators and air conditioners, to produce cold water.

Heat Transfer Mechanism

CWS is a device that efficiently transfers heat, moving it from one place to another & from lower to higher temperatures, akin to a domestic refrigerator.



Residential



Commercial





Brine Concentration & Recovery







Our Capabilities

Concentration Methods

- 1. Evaporation
- 2. Membrane Filtration

Recovery Techniques

- 1. Crystallization
- 2. Electrodialysis

Zero Liquid Discharge (ZLD) Systems

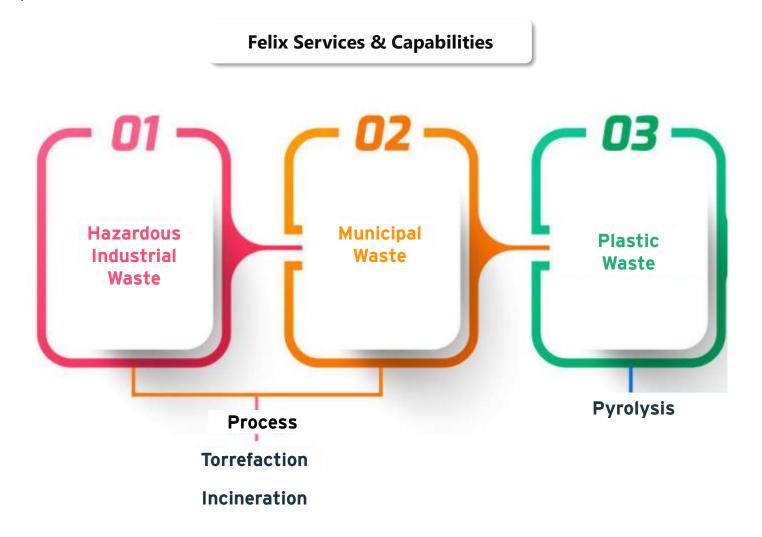
- 1. Achieve near-total water recovery from brine with ZLD systems.
- 2. Lower waste and environmental footprint from brine disposal.
- Promote resource recovery and sustainability.



Solid Waste Management



Solid waste treatment is the process of managing, treating, controlling and disposing of solid waste in a way that is safe and environmentally responsible. The solid waste may consist of Municipal Solid Waste, Industrial Solid Waste, Biomedical Waste, Household and other Waste.



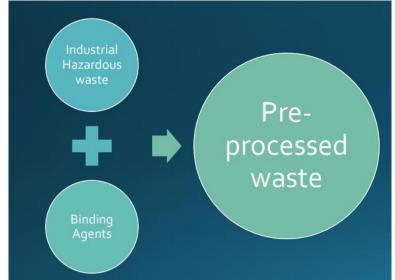


Hazardous Industrial & Municipal Waste



Adept at converting hazardous industrial waste into safer pre-processed forms, utilizing techniques like stabilization, solidification, and neutralization to mitigate risks and prepare for disposal or further treatment.







Municipal Solid Waste

The company specializes in the torrefaction of MSW and biomass, creating valuable fuel materials, and in the high-temperature incineration of hazardous waste, effectively reducing toxicity and volume.





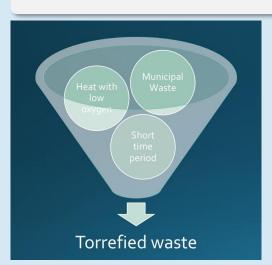


Torrefaction & Incineration



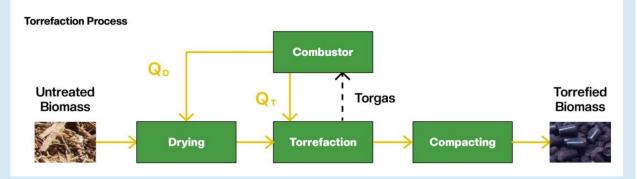
Hazardous Industrial & Municipal Waste processes

Torrefaction Process



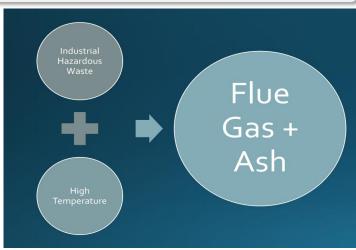


Torrefaction is a thermal pretreatment process where biomass or MSW is heated in a low-oxygen environment, producing a carbon-rich material for fuel or further refinement.

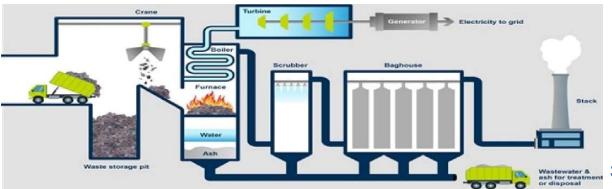


Incineration System





Incineration is a thermal process that safely burns hazardous waste at high temperatures, neutralizing toxins and reducing waste to nonhazardous ash and gases.







At Felix, we understand plastic waste can cause environmental harm if not properly recycled or disposed off. Managing plastic waste which refers to discarded plastic articles is crucial for environmental protection and human health, as it lessens plastic pollution in landfills and water bodies, safeguarding wildlife and natural habitats.

Plastic Waste Management

Circular economy enhancement through material reuse Material & resource recovery and conservation

Plastic waste environmental impact reduction Health risk mitigation from hazardous substances

Renewable energy production

Waste minimization

Felix Industries is developing Environmental solutions to address the issue of discarded plastic items.

Pyrolysis Process

A Sustainable Solution for Plastic Waste Management

Converts difficult-to-recycle plastics into valuable fuels and chemicals.



A thermal decomposition process of organic materials composition process conducted in the absence of Oxygen at high temperatures (~300°C to 900°C)



Biochar

Carbon-rich material for soil enhancement



Bio-oil

Liquid convertible into renewable fuels



Syngas

Hydrogen & carbon monoxide blend for power production

Breaking down plastic polymers into oil, gas, and char without oxygen.



Pyrolysis

Furnace Oil + Ash



Hydrocarbon Recycling



Sustainable hydrocarbon treatment, transforming waste into recycled carbon fuels and reducing non-renewable waste

Recovery and reprocessing of hydrocarbon-based materials, such as plastics and oils, to reduce waste and conserve resources.

Hydrocarbon Recycling & Management

Collection

Collection of hydrocarbon waste from diverse sources.

Sorting

Sorting by type and contamination for efficient processing.

Processing

Converting waste into usable hydrocarbons via pyrolysis and chemical recycling.



Recycled hydrocarbons are repurposed into:

- ✓ New Oil products
- ✓ Fuels (e.g., diesel, gasoline)
- ✓ Feedstock for chemical manufacturing







Current Scenario: Water & Wastewater Management



Global water scarcity

2.2 billion

people lack access to clean drinking water

4 billion

people experience severe water scarcity for at least one month each year

5 billion

People do not have safely managed sanitation services

1.6 billion

People may lack safely managed drinking water, ~40% shortfall in global water supply vs demand

600+ million

Indians face high to extreme water stress

40% wastage

Inefficient water use and leaks lead to 40% of water supply being wasted.



Felix philosophy of circular economy

Wastewater treatment at Felix involves purifying water that has been polluted by industrial activities, human use, or natural sources to an acceptable quality level. This restoration process may include a mix of chemical, biological, or physical methods.

Favorable Opportunities & Government Initiatives

CAGR of 6.2%

Growth rate of India water & wastewater treatment market and expected to reach \$23.8 Bn. in 2033 from \$13 Bn. in 2023

INR 67,000 Cr

FY25-26 Outlay for Jal Jeevan Mission

INR 2,99,000 Cr

FY25-26 Outlay for AMRUT 2.0



Current Scenario: Solid Waste Management



Waste generation in India

0.7 kg per person per day

in 2025 4-6 times more than in 1999

Total Waste generation - India

62 million tons

of waste

Only 43 MT collected, with balance left untreated or in landfills.

Municipal solid waste generation

3.8 billion tons

of waste generation globally in 2050 vs 2.1 billion tonnes in 2023

Cost of waste management

USD 640.3 billion

global direct cost of waste management could reach \$USD 640.3 bn in 2050

Principal waste materials

Solid waste, Plastic waste & E-waste

Future Waste generation in India

165 MT

million tons of waste by 2030

2.7 billion

People globally do not have their waste collected

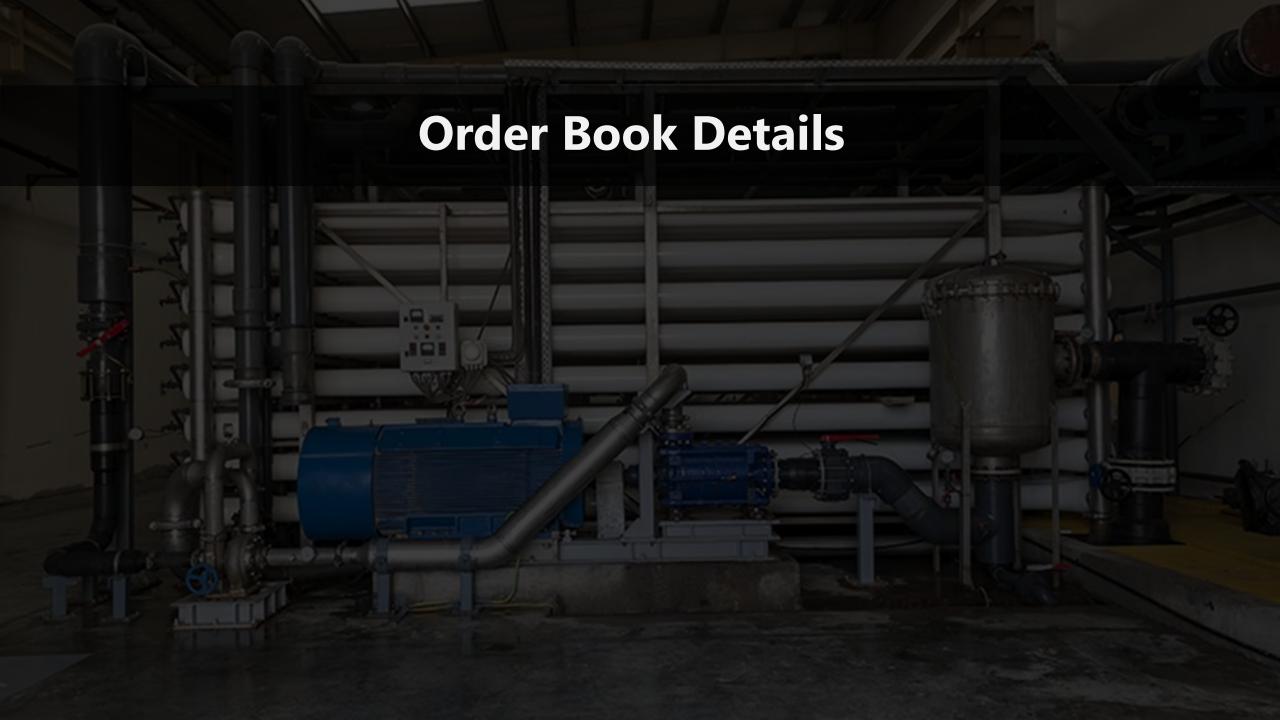
540 million tons (MSW)

~27% of total global waste in not being collected



Felix philosophy of circular economy

A circular economy could yield net savings in waste management costs, cut emissions, and lower water usage by separating waste production from economic growth through waste reduction, eco-friendly business methods, and comprehensive waste management.





Order Inflow in H1 FY26



F&B company
BOOT

July 2025 ₹ 140.08 crores

10 years Contract

- Order to be executed under BOOT 1500 KLD Zero Liquid Discharge (ZLD) System, a 1500 KLD Water Treatment Plant (WTP), and a 120 KLD Sewage Treatment Plant (STP), along with O&M.
- □ Location: **Gujarat**

F&B company
BOOT

June 2025 ₹ ~22 crores p.a.*

7 years Contract

- Order to be executed under BOOT 500 KLD Water Treatment Plants (WTP), 600
- KLD ETP, 100 KLD Evaporation Capacity & 25 KLD STP along with O&M.
- □ Duration: **O&M** to begin from 2025-26
- □ Location: **Gujarat**

Pharmaceutical company EPC May 2025 ₹ 7.58 crores Execution Time - 3 Months

- □ **Purchase Order** 1 MLD Water Treatment Plant (WTP) System
- Supply, Installation, Testing, and Commissioning (SITC) of Mechanical Equipment.
- ☐ Location: **Gujarat**

Infrastructure & Construction company EPC April 2025 ₹ ~32.57 crores Execution Time - 9 Months

- □ **Purchase Order** 2 MLD Common Effluent Treatment Plant (CETP) Systems
- Supply, Installation, Testing, and Commissioning (SITC) of Mechanical Equipment.
- □ Location: **Gujarat**



Recent Triumphs



Oil & gas sector company

BOO

₹ ~2.20 crores

3 years Contract

- □ Contract Order from oil & gas explorer/producer Processing of effluent water for service water & surface
 water disposal
- O&M of Effluent Water Management for processing of service water & surface water disposal
- ☐ Location: **Gujarat**

Oil & gas sector company

BOO

₹ ~1.90 crores

3 years Contract

- Contract Order from oil & gas explorer/producer Hiring of Facilities for processing of effluent water for service water & surface water disposal
- O&M of Effluent Water Management for processing of service water & surface water disposal
- Location: **Gujarat**

Oil & Gas sector company

ВОО

₹ ~1.87 crores

3 years Contract

- Contract Order from oil & gas explorer/producer
 - Installation & O&M of Water Injection Facility
- Location: Gujarat

Steel sector company

EPC + O&M

₹ ~1.43 crores

2 – 3 months contract

- Purchase order of 75 KLD Zero Liquid Discharge (ZLD)
- □ Location: **Gujarat**

F&B company

0&M

₹ ~63.64 crores

10 years Contract

- **Completed** Design, supply, installation, & commissioning of 500 KLD ZLD System & 500 KLD Water Treatment Plant (WTP)
- Comprehensive O&M services for 10 years.
- □ Location: **Gujarat**

Note: For further details on above orders refer Announcement sections for disclosures of above on NSE website



Robust Order Fulfilment: A Track Record of Success



Textile Dyeing & processing company

EPC

- Project : 400 KLD-125 KLD-ZLD
- □ Type: **Wastewater** High Strength

Pharmaceutical Cluster CETP

BOOT + O&M

- □ **3500 KLD** Zero Liquid Discharge
- □ Type: High Strength

Dairy sector company

BOOT + O&M

- **1000 KLD** Waste Water Recycled to Fresh Water
- □ Type: Medium Strength

Waste Management company

BOO

- Solid Waste management
- □ Type: Biological Waste

Metro Rail Ahmedabad company

EPC

- Awarded by Gannon & Dunkerly +
 PSP Developers Metro Rail Wash
 Water
- □ Type: **Wastewater** High Strength

Airline company

BOO

- Wastewater Reclamation
- □ Type: High Strength

Aromatic Speciality Chemicals company

BOOT + 0&M

- **500 TPD** Waste Streams to Zero Emission
- □ Type: High Strength

F&B company

BOOT + O&M

- 500 TPD Waste Streams +SolidWaste Management to ZeroEmission
- □ Type: **Waste Management** High Strength

Aluminium sector company

EPC

- Biological Waste to Incineration Process
- □ Type: **Wastewater** High Strength

Oily Sludge/Waste Oil

Type: High Strength

company

Dye & pigments company

EPC + O&M

Wastewater Reclamation 100 KLD

Evaporation Volume Reduction to

BOO

Oily Sludge/Waste Oil

25 KLD

□ Type: **Hazardous Waste**

Steel company

EPC

- **250 KLD** Zero Liquid Discharge
- Type: **Wastewater** High Strength

Petro-Chemical Refinery company

BOO

- Oily Sludge/Waste Oil
- Type: **Hazardous Waste**





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Thank You

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